

## Janelle Newlyn – Queensland Business Manager

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### Qualifications/Education

- Competency Assessor (University of Technology – Sydney)
- Diploma of Management (**Queensland** University Technology) 2000
- Level 4 Purchasing Accreditation Commonwealth Government 2008
- Level 3 Procurement Certification Qld Government 2011
- Certificate IV TAE40110 Training & Assessment - current

### Accreditations

- State Manager's Award – Commonwealth Dept of Administrative Services
- Australia Day Achievement Award for Queensland Procurement Certification Framework and Training Program
- Nomination for Recognition of Excellence Award – Queensland Government - Client Services Category
- Publication: Better Purchasing Guide – Developing Specifications on behalf of Qld Department of Public Works
- Industry representative for a thesis on The Efficacy of Procurement in Queensland – University of Central Queensland

### Industry Experience

Janelle offers nearly 30 years' government and small business experience in Procurement & Contracting, Management, HR, Financial Planning, Learning & Development and Training Consultancy. Prior to joining MTS she was managing a small Registered Training Organisation specialising in training and assessment and before this had worked extensively across various levels of Federal and State governments, including Veteran Affairs, Purchasing Australia and Queensland Department of Public Works. Her commitment and expertise as both a procurement practitioner and educator, enabled her to establish strategic alliances across a range of government jurisdictions as well as tertiary and professional bodies. Most notable being:

- State Project Manager responsible for two major government procurement education frameworks; from which elements were formally adopted at international level and more broadly adopted by other government jurisdictions in Australia. The foundations of the original Procurement Certification framework still form essential components of both Queensland and NSW's procurement accreditation program today. Whilst the program has since gone through several modifications, the core elements of the procurement framework remain, and the program is still used as a benchmark in the development of procurement professionals across both Queensland and NSW governments.
- She was an acknowledged contributor to the APCC publication on Developing Government Procurement Profession and Government Procurement Capabilities supplements and was the Queensland government representative involved in the revision of AQF Procurement qualifications at Certificate IV, Diploma and Advanced Diploma qualifications.

- 2011-2012 Accredited Procurement invigilator for Central Queensland & Griffith Universities overseeing examinations for students undertaking final examinations to achieve global procurement certification
- 2012 - 2018, Janelle successfully co-managed a small Registered Training Organisation RTO based in Brisbane whose niche vocational qualifications were based in national Training and Assessment competencies. Janelle was also a trainer for the Certificate IV in Training & Assessment. Clients included Queensland Police, Queensland Rail, Dept of Communities, Dept of Youth Justice, Dept of Veterans Affairs, Dept of Defence and Attorney General.

Building on her years of experience partnering with both corporate and public sectors, Janelle enjoys working collaboratively with clients to design and deliver solutions to support agencies with building their skills base as well helping individuals reach their professional goals. Her role in MTS requires her to interface with several Queensland organisations both private and public, to provide advice on the appropriate staff development and educational pathways to build internal procurement capabilities.

Janelle's particular strengths include:

- Extensive understanding of contemporary procurement practices and commercial operations.
- A strong background in, and a dedication to, servicing client needs.
- High level communication skills.
- Highly developed co-ordination, project management and problem-solving skills.
- Strong business and personal integrity.