

## PSP50616 Diploma of Procurement and Contracting

Our 2019 offering of the PSP50616 Diploma of Procurement and Contracting course is designated as a specialist qualification that covers the competencies required for independent and self-directed work as a procurement and contract manager in the public sector.

The PSP50616 Diploma of Procurement and Contracting is a nationally recognised qualification that is open to all levels of government and has no pre-qualification criteria. MTS, however, does recommend that anyone wanting to participate in this rigorous program should have at least three or more years in a procurement environment.

MTS has structured their Diploma offering in an innovative delivery model which clusters the core and elective units of competency contained in the qualification in an integrated and holistic way. To encourage logical and holistic learning within a procurement life-cycle framework, competencies and content relating to values; ethics; legislation; negotiations; research and analysis; communications; risk analysis; strategic sourcing; contract and category management, are blended through the training modules.

### The competency units in PSP50616:

In line with the national packaging rules for this qualification, there are 13 units of competency, consisting of 9 core units and 4 elective units as follows:

PSPETH003	Promote the values and ethos of public service
PSPGEN049	Undertake negotiations
PSPLEG003	Promote compliance with legislation in the public sector
PSPPCM008	Manage contract performance
PSPPCM009	Finalise contracts
PSPPCM010	Manage procurement risk
PSPPCM011	Plan to manage a contract
PSPPCM012	Plan for procurement outcomes
PSPPCM013	Make procurement decisions
PSPPCM014	Participate in budget and procurement review processes
PSPPCM017	Plan and implement procurement category management
PSPPCM018	Conduct demand and procurement spend analysis
PSPGEN046	Undertake research and analysis

Further information on these units of competency is available at:  
<http://training.gov.au/Training/Details/PSP50616>



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TRAINING

## Course Overview:

The training is a twelve (12) day program delivered in three modules in a face-to-face format, over a six (6) month period. The course is very comprehensive and runs from 9:00-5:00pm every day.

Please note that this program is a 12 day commitment and due to the holistic nature of the program, there are no credits for partial completion. Only the completion of all assessment elements of the program will result in the award of the PSP50616 Diploma of Procurement and Contracting.

MTS develops individual study plans for participants in the event that they are unable to attend a module due to illness or are given prior notification that a participant will be absent due to taking a vacation or business trip. Please note that this is on a case by case basis.

## Course Outline:

### Module One – Planning Procurement Outcomes (4 days)

This module in the Diploma course focuses on planning for a significant procurement. This will involve the application of the appropriate level of governance, including probity and ethics, and a robust risk management framework.

At the completion of this module, participants will be able to effectively conduct planning activities for a significant procurement in the Government context and manage related governance matters surrounding the procurement activity.

### Module Two – Engaging with Suppliers (4 days)

This module in the Diploma course focuses on engaging with suppliers to deliver outcomes for significant procurement. This will involve the development and release of appropriate Invitation documentation, receipt of tenders and quotations, the evaluation of offers and negotiation.

At the completion of this module, participants will be able to develop plans for effective tender evaluation and contract negotiation and conduct a range of supplier engagement activities for a significant procurement in the Government context; this includes managing related governance matters surrounding the procurement activity.

### Module Three – Managing Contract Outcomes (4 days)

This module in the Diploma course focuses on effective contract management. This will involve understanding contracts and the management of contractual arrangements, behaviours, contractor performance, the supply chain and the related issue of asset disposal.

At the completion of this module, participants will be able to plan for and deal with contract management issues in a significant procurement in the Government context, including management of related governance matters.

## Assessment requirements for each module:

- Completion of an In-class Activity Book;
- Completion of a Quick Test Booklet;
- Completion of an Individual Assessment; and
- Observation by the facilitator of individual effort and participation in all group tasks.

In addition to the above, an individual pre-course research project will be distributed 4 weeks prior to Module 1 for submission on day 1 of Module 1, and a Workplace Assessment task will be distributed at the conclusion of Module 1 for submission by Module 2.

## Course Material for each module will comprise:

- A Participant Manual;
- An In-class Activity book;
- An Individual Assessment Book; and
- Handouts to support various group tasks.

## Course Dates:

As per contractual arrangements with Government Agency/Organisation

## Enrolment:

All relevant documentation and information will be sent to participants prior to the commencement of the course.